

The School Board of Broward County, Florida  
Procurement & Warehousing Services

ITB / RFP No.: 17-045-1N Tentative Board Meeting Date\*: SEPTEMBER 6, 2017

Description: SCHOOL PICTURES (EXCLUDES SENIOR PORTRAITS) Notified: 172 Downloaded: 11

For: VARIOUS SCHOOLS ITB / RFP Rec'd: 1 No. Bids: 0

Fund: VARIOUS FUNDS ITB / RFP Opening: JUNE 9, 2017

Advertised Date: MAY 14, 2017

**POSTING OF ITB / RFP RECOMMENDATION/TABULATION:** ITB / RFP Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and [www.Demandstar.com](http://www.Demandstar.com) on **JUNE 22, 2017 at 3:00 pm** and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(\*) The Cone of Silence, as stated in the ITB / RFP, is in effect until this ITB / RFP is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

**RECOMMENDATION TABULATION**

IN ACCORDANCE WITH SECTION 5.0 OF RFP 17-045-1N, PROPOSALS RECEIVED WERE REVIEWED AND SCORED BY AN EVALUATION COMMITTEE CONSISTING OF:

- LOURDES GONZALEZ – PRINCIPAL, HOLLYWOOD HILLS HIGH SCHOOL
- HORACE HAMM – PRINCIPAL, LYONS CREEK MIDDLE SCHOOL
- RIQUELME RODRIGUEZ – PRINCIPAL, SEA CASTLE ELEMENTARY SCHOOL
- ALAN STRAUSS – CADRE DIRECTOR, OFFICE OF SCHOOL PERFORMANCE AND ACCOUNTABILITY


THE EVALUATION COMMITTEE HAS RECOMMENDED THAT THE PROPOSER(S) LISTED BELOW ARE RECOMMENDED FOR APPROVAL BY THE SCHOOL BOARD. AS STATED IN THE RFP, SBBC INTENDS TO APPROVE ONLY THE PROPOSER(S) THAT HAVE COMPLIED WITH THE TERMS, CONDITIONS AND REQUIREMENTS OF THE OVERALL RFP AND RECEIVE 60 POINTS OR HIGHER FROM THE COMMITTEE. EACH PROPOSER MET OR EXCEEDED THAT THRESHOLD.

**SCHOOL CATEGORIES**

	<u>ELEMENTARY</u>	<u>MIDDLE</u>	<u>HIGH</u>	<u>CENTERS</u>
SPORTS SECTION OF SOUTH FLORIDA DBA TSS PHOTOGRAPHY	YES	YES	YES	YES

THIS AWARD WILL BE CONTINGENT UPON THE SUCCESSFUL COMPLETION OF A WRITTEN AGREEMENT WITH THE ABOVE RECOMMENDED PROPOSER(S).

CONTRACT PERIOD: SEPTEMBER 7, 2017, THROUGH SEPTEMBER 20, 2019.

By:  Date: 6-22-2017  
(Purchasing Agent)

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.



THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA BID TABULATION

RFP Number: 17-045-1N  
RFP Title: School Pictures (Excludes Senior Portraits)  
Buyer Name: Karlene Grant  
Date Opened: June 9, 2017  
Evaluation Meeting: June 20, 2017

Proposer's Name	Evaluation Points	Recommended for Award
Sports Section of South Florida DBA TSS Photography	82	✓

RFP 17-045-1N

17-045-1N School Pictures (Excludes Senior Portraits)	Maximum Points	Alan Strauss	Horace Hamm	Riquelme Rodriguez	Lourdes Gonzalez	Average Points
<b>Experience &amp; Qualifications</b>	<b>10</b>					
Sports Section of South Florida DBA TSS Photography		6	7	6	8	7
<b>Scope of Services</b>	<b>60</b>					
Sports Section of South Florida DBA TSS Photography		56	55	56	55	56
<b>Cost of Services</b>	<b>20</b>					
Sports Section of South Florida DBA TSS Photography		20	20	20	20	20
<b>M/WBE</b>	<b>10</b>					
Sports Section of South Florida DBA TSS Photography		0	0	0	0	0
<b>Total Score</b>	<b>100</b>					
Sports Section of South Florida DBA TSS Photography						<b>82</b>

**Award:** the District intends to approve only the Proposer(s) that have complied with the terms, conditions, and requirements of the overall Request for Proposals (RFP) and **receive 60 points or higher** from the Committee and approval will be based on the scores ascribed to proposals as outlined in the Evaluation Process and will be made for the goods and services required by the District as stated in the RFP. Evaluation of proposals will be based on an average of Evaluation Committee Member’s points.

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** TSS Photography  
**Elementary Schools**  
**Individual Pictures\***

Package "1"		Package "2"		Package "3"		Package "4"	
Qty	Print Size	Qty	Print Size	Qty	Print Size	Qty	Print Size
2	8" x 10"	1	8" x 10"				
2	5" x 7"	1	5" x 7"	1	5" x 7"		
2	3" x 5"	2	3" x 5"	2	3" x 5"	4	3" x 5"
20	2" x 3"	16	2" x 3"	16	2" x 3"	8	2" x 3"

**Student Package Pricing:**

Package 1	with Commission of	40%	\$	<u>46.00</u>
Package 1	with Commission of	30%	\$	<u>41.00</u>
Package 1	with Commission of	20%	\$	<u>36.00</u>
Package 2	with Commission of	40%	\$	<u>37.00</u>
Package 2	with Commission of	30%	\$	<u>34.00</u>
Package 2	with Commission of	20%	\$	<u>30.00</u>
Package 3	with Commission of	40%	\$	<u>34.00</u>
Package 3	with Commission of	30%	\$	<u>31.00</u>
Package 3	with Commission of	20%	\$	<u>27.00</u>
Package 4	with Commission of	40%	\$	<u>24.00</u>
Package 4	with Commission of	30%	\$	<u>22.00</u>
Package 4	with Commission of	20%	\$	<u>19.00</u>
Total Cost of packages at 40% Commission:			\$	<u>141.00</u>
Total Cost of packages at 30% Commission:			\$	<u>128.00</u>
Total Cost of packages at 20% Commission:			\$	<u>112.00</u>
Individual Digital Images for student package:			\$	<u>24.00</u>

\* Includes School CD with .jpg file for each student and staff member labeled with the name of person photographed.

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** TSS Photography  
**Elementary Schools**  
**Personality / Commemorative / Specialty Pictures**

Package "1"		Package "2"		Package "3"		Package "4"	
Qty	Print Size	Qty	Print Size	Qty	Print Size	Qty	Print Size
2	8" x 10"	1	8" x 10"				
2	5" x 7"	1	5" x 7"	1	5" x 7"		
2	3" x 5"	2	3" x 5"	2	3" x 5"	4	3" x 5"
20	2" x 3"	16	2" x 3"	16	2" x 3"	8	2" x 3"

**Student Package Pricing:**

Package 1	with Commission of	40%	\$	<u>46.00</u>
Package 1	with Commission of	30%	\$	<u>41.00</u>
Package 1	with Commission of	20%	\$	<u>36.00</u>
Package 2	with Commission of	40%	\$	<u>37.00</u>
Package 2	with Commission of	30%	\$	<u>34.00</u>
Package 2	with Commission of	20%	\$	<u>30.00</u>
Package 3	with Commission of	40%	\$	<u>34.00</u>
Package 3	with Commission of	30%	\$	<u>31.00</u>
Package 3	with Commission of	20%	\$	<u>27.00</u>
Package 4	with Commission of	40%	\$	<u>24.00</u>
Package 4	with Commission of	30%	\$	<u>22.00</u>
Package 4	with Commission of	20%	\$	<u>19.00</u>
Total Cost of packages at 40% Commission:			\$	<u>141.00</u>
Total Cost of packages at 30% Commission:			\$	<u>128.00</u>
Total Cost of packages at 20% Commission:			\$	<u>112.00</u>
Individual Digital Images for student package:			\$	<u>24.00</u>

**Proposal Pricing Sheet**

Please complete the boxes in blue.

**Proposer Name:** TSS Photography  
**Elementary Schools**  
**Club/Class/Team/Group/Organization Pictures\***

<u>Package "1"</u>		<u>Package "2"</u>		<u>Package "3"</u>	
<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>
1	5" x 7"	1	5" x 7" class / sport / etc. pictures with individual picture inset with package holder (i.e. memory mate)**	1	8" x 10"

\*\*Names of team or class should be printed on the photo. Inset picture can be individuals' school picture, individuals' picture in team/group uniform.

**Student Package Pricing:**

Package 1	\$	<u>12.00</u>
Package 2	\$	<u>18.00</u>
Package 3	\$	<u>15.00</u>
TOTAL COST OF PACKAGES 1, 2, & 3		\$ <u>45.00</u>

\* Includes School CD with .jpg file for each student and staff member labeled with the name of person photographed. A printed copy of each picture in this classification will be provided in a display method (i.e. soft-covered spiral bound album with school name on the front or something similar) at no charge to the school.

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

Proposer Name: TSS Photography

**Middle Schools**  
**Individual Pictures\***

Package "1"		Package "2"		Package "3"	
Qty	Print Size	Qty	Print Size	Qty	Print Size
1	8" x 10"				
2	5" x 7"	2	5" x 7"	1	5" x 7"
4	3" x 5"	4	3" x 5"	2	3" x 5"
16	2" x 3"	4	2" x 3"	8	2" x 3"
16	1-1/2"x2-1/2"	8	1-1/2"x2-1/2"		

**Student Package Pricing:**

Package 1	with Commission of	40%	\$ 46.00
Package 1	with Commission of	30%	\$ 41.00
Package 1	with Commission of	20%	\$ 36.00

Package 2	with Commission of	40%	\$ 34.00
Package 2	with Commission of	30%	\$ 31.00
Package 2	with Commission of	20%	\$ 27.00

Package 3	with Commission of	40%	\$ 24.00
Package 3	with Commission of	30%	\$ 22.00
Package 3	with Commission of	20%	\$ 19.00

Total Cost of packages at 40% Commission: \$ 104.00

Total Cost of packages at 30% Commission: \$ 94.00

Total Cost of packages at 20% Commission: \$ 82.00

Individual Digital Images for student package: \$ 24.00

\* Includes School CD with .jpg file for each student and staff member labeled with the name of person photographed.

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** \_\_\_\_\_ TSS Photography  
**Middle Schools**  
**Personality / Commemorative / Specialty Pictures**

Package "1"		Package "2"		Package "3"		Package "4"	
Qty	Print Size	Qty	Print Size	Qty	Print Size	Qty	Print Size
2	8" x 10"	1	8" x 10"				
4	5" x 7"	2	5" x 7"	2	5" x 7"	1	5" x 7"
4	3" x 5"	4	3" x 5"	2	3" x 5"	2	3" x 5"
12	2" x 3"	12	2" x 3"	4	2" x 3"	8	2" x 3"
8	1-1/2"x2-1/2"	8	1-1/2"x2-1/2"	16	1-1/2"x2-1/2"		

**Student Package Pricing:**

Package 1	with Commission of	40%	\$	56.00
Package 1	with Commission of	30%	\$	51.00
Package 1	with Commission of	20%	\$	46.00
Package 2	with Commission of	40%	\$	46.00
Package 2	with Commission of	30%	\$	41.00
Package 2	with Commission of	20%	\$	36.00
Package 3	with Commission of	40%	\$	36.00
Package 3	with Commission of	30%	\$	33.00
Package 3	with Commission of	20%	\$	29.00
Package 4	with Commission of	40%	\$	26.00
Package 4	with Commission of	30%	\$	24.00
Package 4	with Commission of	20%	\$	22.00

Total Cost of packages at 40% Commission:	\$	164.00
Total Cost of packages at 30% Commission:	\$	149.00
Total Cost of packages at 20% Commission:	\$	133.00

Individual Digital Images for student package: \$ 24.00



**Proposal Pricing Sheet**  
**Please complete the boxes in blue.**

**Proposer Name:** TSS Photography

**Middle Schools**

**Club/Class/Team/Band/Group/Organization Pictures\***

Package "1"		Package "2"		Package "3"	
Qty	Print Size	Qty	Print Size	Qty	Print Size
1	5" x 7"	1	5" x 7" class / sport / etc. pictures with individual picture inset with package holder (i.e. memory mate)**	1	8" x 10"

\*\*Names of team, class, group, class, etc. will be captioned on the photo along with name of coach, instructor, school name, and school year. Inset picture can be individuals' school picture, individuals' picture in team/group uniform.

**Student Package Pricing:**

Package 1     \$ 12.00

Package 2     \$ 18.00

Package 3     \$ 15.00

TOTAL COST OF PACKAGES 1, 2, & 3     \$ 45.00

\* Includes School CD with .jpg file for each student and staff member labeled with the name of person photographed. A printed copy of each picture in this classification will be provided in a display method (i.e. soft-covered spiral bound album with school name on the front or something similar) at no charge to the school.

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** TSS Photography  
**Middle Schools**  
**Dance Pictures**

<u>Package "1"</u>		<u>Package "2"</u>		<u>Package "3"</u>		<u>Package "4"</u>		<u>Package "5"</u>	
<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>
2	8" x 10"	1	8" x 10"					2	Keychains
4	5" x 7"	2	5" x 7"	1	5" x 7"	2	5" x 7"		
2	3" x 5"			2	3" x 5"				
12	2" x 3"	16	2" x 3"	16	2" x 3"	8	2" x 3"		

**Student Package Pricing:**

Package 1	\$	<u>45.00</u>
Package 2	\$	<u>38.00</u>
Package 3	\$	<u>35.00</u>
Package 4	\$	<u>25.00</u>
Package 5	\$	<u>14.00</u>
TOTAL COST OF PACKAGES 1, 2, 3, 4, & 5	\$	<u>157.00</u>
Individual Digital Images for student package:	\$	<u>24.00</u>

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** TSS Photography  
**High Schools**  
**Individual Pictures\***

Package "1"		Package "2"		Package "3"		Package "4"	
Qty	Print Size	Qty	Print Size	Qty	Print Size	Qty	Print Size
2	8" x 10"	1	8" x 10"				
4	5" x 7"	2	5" x 7"	2	5" x 7"	1	5" x 7"
2	3" x 5"	4	3" x 5"	4	3" x 5"	2	3" x 5"
6	2" x 3"	16	2" x 3"	8	2" x 3"	8	2" x 3"
16	1-1/2"x2-1/2"	16	1-1/2"x2-1/2"	16	1-1/2"x2-1/2"		

**Student Package Pricing:**

Package 1	with Commission of	40%	\$ 49.00
Package 1	with Commission of	30%	\$ 45.00
Package 1	with Commission of	20%	\$ 39.00
Package 2	with Commission of	40%	\$ 46.00
Package 2	with Commission of	30%	\$ 41.00
Package 2	with Commission of	20%	\$ 36.00
Package 3	with Commission of	40%	\$ 34.00
Package 3	with Commission of	30%	\$ 30.00
Package 3	with Commission of	20%	\$ 24.00
Package 4	with Commission of	40%	\$ 24.00
Package 4	with Commission of	30%	\$ 22.00
Package 4	with Commission of	20%	\$ 19.00

Total Cost of packages at 40% Commission: \$ 153.00

Total Cost of packages at 30% Commission: \$ 138.00

Total Cost of packages at 20% Commission: \$ 118.00

Individual Digital Images for student package: \$ 24.00

\* Includes School CD with .jpg file for each student and staff member labeled with the name of person photographed.

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** TSS Photography  
**High Schools**  
**Commemorative / Specialty Pictures**

<u>Package "1"</u>		<u>Package "2"</u>		<u>Package "3"</u>		<u>Package "4"</u>	
<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>
2	8" x 10"	1	8" x 10"				
4	5" x 7"	2	5" x 7"	2	5" x 7"	1	5" x 7"
2	3" x 5"	4	3" x 5"	2	3" x 5"	2	3" x 5"
4	2" x 3"	16	2" x 3"	8	2" x 3"		
16	1-1/2"x2-1/2"	16	1-1/2"x2-1/2"	8	1-1/2"x2-1/2"	16	1-1/2"x2-1/2"

**Student Package Pricing:**

Package 1	with Commission of	40%	\$	<u>89.00</u>
Package 1	with Commission of	30%	\$	<u>79.00</u>
Package 1	with Commission of	20%	\$	<u>69.00</u>
Package 2	with Commission of	40%	\$	<u>76.00</u>
Package 2	with Commission of	30%	\$	<u>66.00</u>
Package 2	with Commission of	20%	\$	<u>56.00</u>
Package 3	with Commission of	40%	\$	<u>49.00</u>
Package 3	with Commission of	30%	\$	<u>44.00</u>
Package 3	with Commission of	20%	\$	<u>39.00</u>
Package 4	with Commission of	40%	\$	<u>35.00</u>
Package 4	with Commission of	30%	\$	<u>29.00</u>
Package 4	with Commission of	20%	\$	<u>25.00</u>
Total Cost of packages at 40% Commission:			\$	<u>249.00</u>
Total Cost of packages at 30% Commission:			\$	<u>218.00</u>
Total Cost of packages at 20% Commission:			\$	<u>189.00</u>
Individual Digital Images for student package:			\$	<u>24.00</u>

**Proposal Pricing Sheet**  
**Please complete the boxes in blue.**

**Proposer Name:** TSS Photography  
**High Schools**  
**Club/Class/Team/Band/Group/Organization Pictures\***

Package "1"		Package "2"		Package "3"		Package "4"		Package "5"	
Qty	Print Size	Qty	Print Size	Qty	Print Size	Qty	Print Size	Qty	Print Size
1	8" x 10" Individual	1	5" x 7" class / sport / etc. pictures with individual picture inset with package holder (i.e. memory mate)**	1	8" x 10"	1	5" x 7" Individual	1	5" x 7" Individual
1	8" x 10" Team					1	5" x 7" Team	OR	
				8	2" x 3"	8	2" x 3"	1	5" x 7" Team

\*\*Names of team, class, group, class, etc. will be captioned on the photo along with name of coach, instructor, school name, and school year. Inset picture can be individuals' school picture, individuals' picture in team/group uniform.

**Student Package Pricing:**

Package 1 \$ 28.00

Package 2 \$ 18.00

Package 3 \$ 28.00

Package 4 \$ 29.00

Package 5 \$ 12.00

TOTAL COST OF PACKAGES 1, 2, 3, 4, & 5 \$ 115.00

\* Includes School CD with .jpg file for each student and staff member labeled with the name of person photographed. A printed copy of each picture in this classification will be provided in a display method (i.e. soft-covered spiral bound album with school name on the front or something similar) with no charge to the school.

**Proposal Pricing Sheet**  
**Please complete the boxes in blue.**

**Proposer Name:** TSS Photography  
**High Schools**  
**Dance (Including Prom & Homecoming) Pictures**

Package "1"		Package "2"		Package "3"		Package "4"		Package "5"	
Qty	Print Size	Qty	Print Size	Qty	Print Size	Qty	Print Size	Qty	Print Size
2	8" x 10"	1	8" x 10"					2	Keychains
4	5" x 7"	2	5" x 7"	1	5" x 7"	2	5" x 7"		
2	3" x 5"			2	3" x 5"				
12	2" x 3"	16	2" x 3"	16	2" x 3"	8	2" x 3"		

**Student Package Pricing:**

Package 1     \$ 45.00

Package 2     \$ 38.00

Package 3     \$ 35.00

Package 4     \$ 25.00

Package 5     \$ 14.00

TOTAL COST OF PACKAGES 1, 2, 3, 4, & 5     \$ 157.00

Individual Digital Images for student package:     \$ 24.00

**Proposal Pricing Sheet**  
**Please complete the boxes in blue.**

**Proposer Name:** TSS Photography  
**High Schools**  
**Graduation Pictures**

<u>Package "1"</u>		<u>Package "2"</u>	
<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>
2	8" x 10"	1	8" x 10"
2	5" x 7"	1	5" x 7"
16	2" x 3"	12	2" x 3"

**Student Package Pricing:**

Package 1      \$ 99.00

Package 2      \$ 58.00

TOTAL COST OF PACKAGES 1 & 2      \$ 157.00

**Proposal Pricing Sheet**  
**Please complete the boxes in blue.**

**Proposer Name:** TSS Photography  
**High Schools**  
**Panoramic Pictures**

<u>Package "1"</u>	
<u>Qty</u>	<u>Print Size</u>
1	10" x 24" or 10" x 30"
(depending on class size with no difference in price)	

COST OF STUDENT  
 PACKAGE 1      \$ 28.00

Panoramic Pictures will include School Name and Class Year.



**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** TSS Photography

**Centers**

**Individual Pictures\***

Package "1"		Package "2"		Package "3"		Package "4"	
Qty	Print Size	Qty	Print Size	Qty	Print Size	Qty	Print Size
2	8" x 10"	1	8" x 10"				
2	5" x 7"	1	5" x 7"	1	5" x 7"	2	5" x 7"
2	3" x 5"	2	3" x 5"	2	3" x 5"		
20	2" x 3"	8	2" x 3"	16	2" x 3"	8	2" x 3"

**Student Package Pricing:**

Package 1	with Commission of	40%	\$ 46.00
Package 1	with Commission of	30%	\$ 41.00
Package 1	with Commission of	20%	\$ 36.00

Package 2	with Commission of	40%	\$ 35.00
Package 2	with Commission of	30%	\$ 32.00
Package 2	with Commission of	20%	\$ 28.00

Package 3	with Commission of	40%	\$ 34.00
Package 3	with Commission of	30%	\$ 31.00
Package 3	with Commission of	20%	\$ 27.00

Package 4	with Commission of	40%	\$ 24.00
Package 4	with Commission of	30%	\$ 22.00
Package 4	with Commission of	20%	\$ 19.00

Total Cost of packages at 40% Commission: \$ 139.00

Total Cost of packages at 30% Commission: \$ 126.00

Total Cost of packages at 20% Commission: \$ 110.00

Individual Digital Images for student package: \$ 24.00

\* Includes School CD with .jpg file for each student and staff member labeled with the name of person photographed.

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** TSS Photography  
**Centers**  
**Commemorative / Specialty Pictures**

<u>Package "1"</u>		<u>Package "2"</u>		<u>Package "3"</u>		<u>Package "4"</u>	
<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>
2	8" x 10"	1	8" x 10"				
4	5" x 7"	2	5" x 7"	2	5" x 7"	1	5" x 7"
2	3" x 5"	4	3" x 5"	2	3" x 5"	2	3" x 5"
20	2" x 3"	16	2" x 3"	12	2" x 3"	8	2" x 3"

**Student Package Pricing:**

Package 1	with Commission of	40%	\$	<u>74.00</u>
Package 1	with Commission of	30%	\$	<u>64.00</u>
Package 1	with Commission of	20%	\$	<u>54.00</u>
Package 2	with Commission of	40%	\$	<u>62.00</u>
Package 2	with Commission of	30%	\$	<u>52.00</u>
Package 2	with Commission of	20%	\$	<u>43.00</u>
Package 3	with Commission of	40%	\$	<u>42.00</u>
Package 3	with Commission of	30%	\$	<u>38.00</u>
Package 3	with Commission of	20%	\$	<u>36.00</u>
Package 4	with Commission of	40%	\$	<u>32.00</u>
Package 4	with Commission of	30%	\$	<u>30.00</u>
Package 4	with Commission of	20%	\$	<u>28.00</u>
Total Cost of packages at 40% Commission:			\$	<u>210.00</u>
Total Cost of packages at 30% Commission:			\$	<u>184.00</u>
Total Cost of packages at 20% Commission:			\$	<u>161.00</u>
Individual Digital Images for student package:			\$	<u>24.00</u>

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** TSS Photography  
**Centers**  
**Dance (Including Prom & Homecoming) Pictures**

<u>Package "1"</u>		<u>Package "2"</u>		<u>Package "3"</u>		<u>Package "4"</u>		<u>Package "5"</u>	
<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>
2	8" x 10"	1	8" x 10"					2	Keychains
2	5" x 7"	2	5" x 7"	1	5" x 7"	2	5" x 7"		
2	3" x 5"			4	3" x 5"				
12	2" x 3"	16	2" x 3"	12	2" x 3"	8	2" x 3"		

**Student Package Pricing:**

Package 1 \$ 43.00

Package 2 \$ 38.00

Package 3 \$ 33.00

Package 4 \$ 25.00

Package 5 \$ 14.00

TOTAL COST OF PACKAGES 1, 2, 3, 4, & 5 \$ 153.00

Individual Digital Images for student package: \$ 24.00

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** TSS Photography  
**Centers**  
**Graduation Pictures**

<u>Package "1"</u>		<u>Package "2"</u>		<u>Package "3"*</u>	
<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>	<u>Qty</u>	<u>Print Size</u>
2	8" x 10"	1	8" x 10"	1	8" x 10" OR
2	5" x 7"	2	5" x 7"	2	5" x 7" OR
16	2" x 3"	16	2" x 3"	8	2" x 3"

\* Package 3: No price difference

**Student Package Pricing:**

Package 1      \$ 99.00

Package 2      \$ 72.00

Package 3      \$ 25.00

TOTAL COST OF PACKAGES 1 & 2      \$ 196.00

**Proposal Pricing Sheet**  
Please complete the boxes in blue.

**Proposer Name:** TSS Photography  
**Centers**  
**Parent with Baby Pictures**

Package "1"		Package "2"		Package "3"		Package "4"	
Qty	Print Size	Qty	Print Size	Qty	Print Size	Qty	Print Size
2	8" x 10"	1	8" x 10"	1	8" x 10"		
2	5" x 7"	1	5" x 7"				
4	3" x 5"	2	3" x 5"	2	3" x 5"	2	3" x 5"
8	2" x 3"	8	2" x 3"	8	2" x 3"	4	2" x 3"
16	1-1/2"x2-1/2"	16	1-1/2"x2-1/2"	8	1-1/2"x2-1/2"	16	1-1/2"x2-1/2"

**Student Package Pricing:**Package 1 \$ 65.00Package 2 \$ 45.00Package 3 \$ 38.00Package 4 \$ 25.00TOTAL COST OF PACKAGES 1, 2, 3, 4, & 5 \$ 173.00Individual Digital Images for student package: \$ 24.00

**Proposal Pricing Sheet  
Additional Packages/Products**

Proposer Name: TSS Photography

Provide pricing on this spreadsheet for all additional options. Provide the name, a detailed description of item/package offering, and pricing. Include details and additional attachments with proposal.

Item Price	Item Name	Item Description
\$15	Fun Pack	Bookmark, ID card, ruler
\$16	Wirebound Notebook	Wirebound Notebook
\$12	Wirebound Notepad	Wirebound Notepad
\$20	Photo Mug	Photo Mug
\$20	Water Bottle	Water Bottle
\$15	Drawstring Bag	Drawstring Bag
\$22	Travel Mug	Travel Mug
\$24	Mouse Pad	Mouse Pad
\$15	Photo Magnet	3 1/2 x 5 photo magnet
\$38	Ipad Case	Ipad Case
\$29	Ipphone Cover	Ipphone Cover
\$31	8x10 Statuette	8x10 Statuette
\$10	Keychain	Keychain
\$10	Bagtag	Bagtag
\$12	3x5 Statuette Magnet	3x5 Statuette Magnet
\$15	Postcards	Postcards
\$20	Charm Bracelet	Charm Bracelet
\$15	Mini Wallets (16)	Mini Wallets (16)
\$15	Wallets (8)	Wallets (8)
\$15	3x5's (4)	3x5's (4)
\$15	5x7's (2)	5x7's (2)
\$15	8x10 (1)	8x10 (1)
\$15	10x13 (1)	10x13 (1)